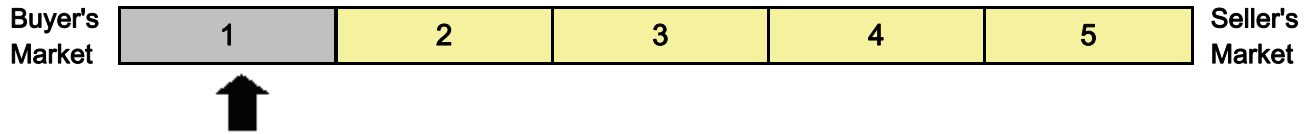


## Loudoun County, VA



### Labor Market :

Employment increased by 3,955 jobs in Loudoun County during January and February. However, the number of job seekers also increased. The combined effect of these two trends was an increase in the average monthly unemployment rate from 2.3% for the first quarter to 2.8% in the first two months of the second quarter. The solid job growth February provide strong home sales, while historically low mortgage rates should continue to spur sales.

### Housing Market :

	Q4' 07	Q1' 08	Q2' 08 (Forecast)
Average Price	\$486,800	\$421,100	↑
# Homes on the Market *	4,774	5,198	↓
# Homes Sold **	998	874	↑
# New Homes Built ***	366	164	↑
Avg # of Days on Market	66	78	↓

\* Available as of Mar. 31, 2008.

\*\* May not add to total of zip codes.

\*\*\* During the first two months of 1st quarter.

### Data by Zip Codes for Q1 2008

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20105	\$505,900	-9.71%	40	37.93%	35	96.7%
20117	\$1,317,600	-34.54%	5	-37.50%	421	59.5%
20129	\$720,000	92.00%	1	0.00%	93	90.1%
20132	\$508,300	-17.40%	32	-13.51%	97	88.8%
20141	\$476,400	-5.64%	22	-8.33%	132	88.2%
20147	\$402,300	-12.79%	141	-32.86%	74	91.6%
20148	\$474,700	-14.65%	97	2.11%	67	92.3%
20152	\$464,000	-14.56%	86	-4.44%	64	92.7%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.

## Loudoun County, VA

### Data by Zip Codes for Q1 2008

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20158	\$574,000	-13.52%	11	10.00%	126	90.0%
20164	\$267,200	-27.55%	148	9.63%	80	88.8%
20165	\$405,900	-14.39%	80	-40.30%	71	93.0%
20166	\$326,900	-20.87%	18	-41.94%	79	90.7%
20175	\$393,900	-13.83%	67	-43.70%	84	90.1%
20176	\$483,200	-11.84%	106	-50.00%	88	88.7%
20180	\$343,200	-51.61%	13	-23.53%	74	85.5%
20197	\$777,500	35.83%	2	-50.00%	22	97.2%
OTHER	\$643,000	-8.01%	5	0.00%	49	87.6%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.