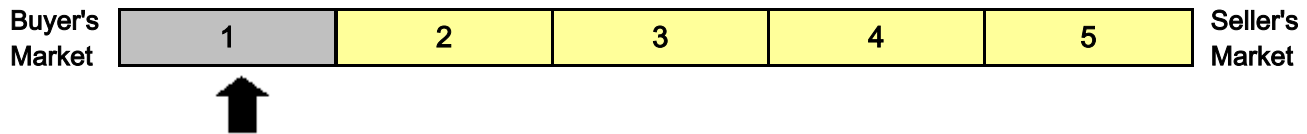


## Loudoun County, VA



### Labor Market :

Employment increased by 1,144 jobs in Loudoun County during July and August. However, the number of job seekers also increased. The combined effect of these two trends was an increase in the average monthly unemployment rate from 2.1% for the second quarter to 2.2% in the first two months of the third quarter. The solid job growth will help to build housing demand, while historically low mortgage rates should continue to spur sales.

### Housing Market :

	Q2' 07	Q3' 07	Q4' 07 (Forecast)
Average Price	\$509,900	\$506,000	↑
# Homes on the Market *	5,058	5,236	↓
# Homes Sold **	1,433	978	↔
# New Homes Built ***	1,012	448	↔
Avg # of Days on Market	69	71	↑

\* Available as of Sep. 30, 2007.

\*\* May not add to total of zip codes.

\*\*\* During the first two months of 3rd quarter.

### Data by Zip Codes for Q3 2007

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20105	\$545,600	3.35%	24	-7.69%	77	88.9%
20117	\$862,300	-46.83%	8	166.67%	142	90.1%
20129	\$775,000	-	1	-	54	93.9%
20132	\$655,200	11.35%	35	-22.22%	138	92.5%
20141	\$524,000	-13.82%	18	-5.26%	94	91.8%
20142	\$405,000	-	1	-	181	94.4%
20147	\$486,800	2.20%	180	-18.18%	58	94.7%
20148	\$565,600	-8.46%	96	4.35%	55	94.7%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.

## Loudoun County, VA

### Data by Zip Codes for Q3 2007

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20152	\$531,500	-1.54%	86	6.17%	60	93.9%
20158	\$637,800	-3.33%	12	140.00%	100	91.9%
20164	\$328,700	-17.97%	119	-5.56%	88	91.8%
20165	\$474,500	-3.04%	112	-20.00%	59	94.3%
20166	\$392,700	-16.55%	19	-36.67%	44	97.2%
20175	\$458,000	-18.46%	89	1.14%	72	93.2%
20176	\$586,600	-2.36%	155	-15.30%	78	93.9%
20180	\$612,200	-5.47%	15	-34.78%	105	92.0%
20197	\$744,800	-16.67%	3	-40.00%	70	94.9%
OTHER	\$640,900	-44.49%	5	0.00%	62	93.8%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.