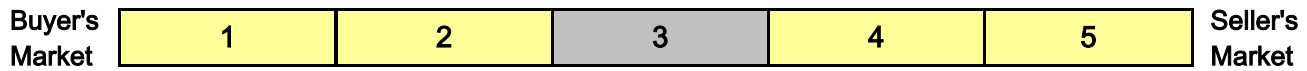


## Fauquier County, VA



### Labor Market :

In the first two months of the fourth quarter, 5 jobs were added to the payrolls of Fauquier County. As a result of these new jobs, the average monthly unemployment rate fell from 2.4% during the third quarter to 2.1% for October and November. The strong employment climate may help to create demand for home purchases.

### Housing Market :

	Q3' 06	Q4' 06	Q1' 07 (Forecast)
<b>Average Price</b>	\$514,800	\$457,800	↑
<b># Homes on the Market *</b>	860	691	↓
<b># Homes Sold **</b>	206	160	↔
<b># New Homes Built</b>	143	74	↔
<b>Avg # of Days on Market</b>	83	89	↑

\* Available as of Dec. 31, 2006.

\*\* May not add to total of zip codes.

### Data by Zip Codes for Q4 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
20115	\$496,200	22.31%	17	54.55%	117	80.9%
20119	\$468,900	-2.39%	4	-66.67%	75	86.2%
20137	\$1,100,000	117.78%	2	-33.33%	201	73.3%
20140	\$2,450,000	-	1	-	213	89.1%
20144	\$1,687,500	61.22%	2	-33.33%	134	86.8%
20184	\$870,000	-54.81%	1	0.00%	204	79.1%
20186	\$386,500	-11.39%	46	-11.54%	77	89.5%
20187	\$434,400	-20.67%	24	-64.18%	92	93.0%
20198	\$3,100,000	357.23%	1	-80.00%	1,138	88.6%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.

## Fauquier County, VA

### Data by Zip Codes for Q4 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
22643	\$1,605,000	-	2	-	97	82.3%
22712	\$310,200	-18.22%	36	0.00%	59	94.8%
22728	\$393,600	-11.03%	4	-42.86%	79	93.7%
22734	\$294,500	-1.44%	11	-35.29%	49	94.7%
22742	\$355,000	14.48%	6	20.00%	93	90.9%
OTHER	\$471,300	8.32%	3	-62.50%	88	100.4%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.