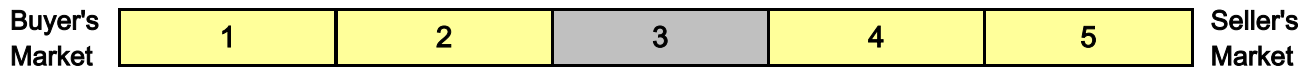


## Fauquier County, VA



### Labor Market :

Employment increased by 446 jobs in Fauquier County during July and August. However, the number of job seekers also increased. The combined effect of these two trends was an increase in the average monthly unemployment rate from 2.3% for the second quarter to 2.5% in the first two months of the third quarter. The solid job growth may help to offset the effect of rising mortgage rates on home sales.

### Housing Market :

	Q2' 06	Q3' 06	Q4' 06 (Forecast)
<b>Average Price</b>	\$541,200	\$514,800	↑
<b># Homes on the Market *</b>	851	860	↓
<b># Homes Sold **</b>	266	206	↑
<b># New Homes Built</b>	164	85 ***	↑
<b>Avg # of Days on Market</b>	58	83	↓

\* Available as of Sep. 30, 2006.

\*\* May not add to total of zip codes.

\*\*\* During the first two months of 3rd quarter.

### Data by Zip Codes for Q3 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/List Price)
20115	\$761,300	-15.72%	24	41.18%	146	95.5%
20116	\$530,000	-	1	-	47	90.6%
20119	\$475,000	-17.68%	10	-52.38%	73	96.8%
20137	\$475,000	-15.68%	1	-75.00%	36	96.9%
20138	\$380,000	-	1	-	77	97.5%
20144	\$470,000	-86.18%	1	0.00%	8	94.0%
20184	\$1,515,000	278.75%	2	100.00%	346	94.8%
20186	\$449,900	-16.55%	51	-41.38%	55	96.2%
20187	\$466,900	-10.71%	47	-44.05%	56	98.3%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.

## Fauquier County, VA

### Data by Zip Codes for Q3 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/List Price)
20198	\$1,449,300	5.76%	2	-71.43%	711	92.9%
22639	\$3,187,500	223.60%	2	0.00%	336	89.9%
22712	\$286,900	-25.54%	35	-31.37%	68	98.8%
22720	\$539,000	33.65%	1	-66.67%	46	100.0%
22728	\$555,600	-3.19%	5	-61.54%	89	97.6%
22734	\$363,700	21.88%	13	-43.48%	63	97.9%
22742	\$320,000	-5.30%	5	-16.67%	81	98.8%
OTHER	\$858,900	46.95%	5	-54.55%	82	89.3%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.