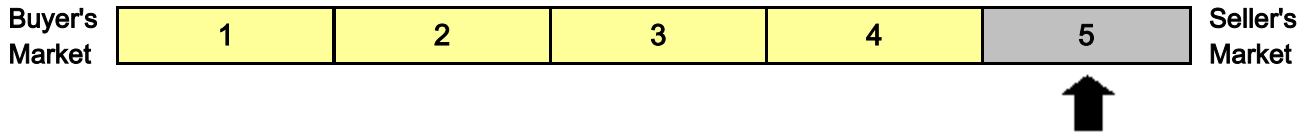


## Fauquier County, VA



### Labor Market :

Employment increased by 1,930 jobs in Fauquier County during January and February. However, the number of job seekers also increased. The combined effect of these two trends was an increase in the average monthly unemployment rate from 2% for the fourth quarter to 2.6% in the first two months of the first quarter. The solid job growth may provide strong home sales, while low mortgage rates should continue to spur sales.

### Housing Market :

	Q4' 04	Q1' 05	Q2' 05 (Forecast)
Average Price	\$405,800	\$463,300	↑
# Homes on the Market *	308	442	↑
# Homes Sold **	283	216	↔
# New Homes Built ***	89	163	↑
Avg # of Days on Market	40	61	↑

\* Available as of Mar. 31, 2005.

\*\* May not add to total of zip codes

\*\*\* During the first two months of 1st quarter.

### Data by Zip Codes

Zip Code	Average Price	Price Change (1 Year)	Total # Homes Sold (Quarter)	% Change in # Homes Sold (1 Year)	Average Days on Market	% of Asking Price (Sold/List Price)
20115	\$569,300	33.20%	24	20.00%	64	97.3%
20119	\$432,600	23.46%	11	-31.25%	67	96.5%
20139	\$805,000	100.50%	1	-50.00%	198	96.0%
20144	\$825,000	29.92%	2	100.00%	172	95.7%
20184	\$2,220,000	-	1	-	256	94.5%
20185	\$278,500	-	2	-	33	100.9%
20186	\$415,500	28.52%	53	-29.33%	72	99.5%
20187	\$464,900	33.02%	42	-12.50%	34	99.2%
20198	\$1,325,100	154.00%	7	133.33%	135	93.6%
22639	\$529,400	-18.55%	3	200.00%	41	102.1%

## Fauquier County, VA

### Data by Zip Codes

Zip Code	Average Price	Price Change (1 Year)	Total # Homes Sold (Quarter)	% Change in # Homes Sold (1 Year)	Average Days on Market	% of Asking Price (Sold/List Price)
22712	\$334,300	25.25%	36	-12.20%	52	99.7%
22728	\$424,400	28.02%	7	-22.22%	78	100.0%
22734	\$296,100	42.01%	15	50.00%	52	96.0%
22742	\$314,600	-43.82%	5	400.00%	45	100.7%
OTHER	\$426,500	59.44%	7	133.33%	44	99.9%