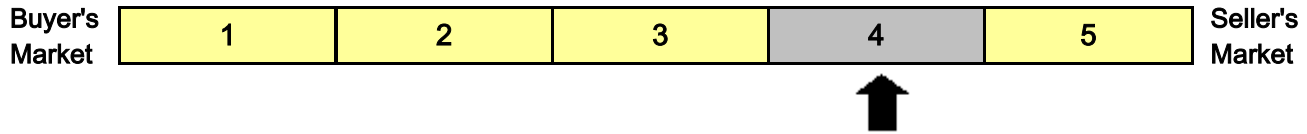


Falls Church City, VA



Labor Market :

In the first two months of the fourth quarter, 1 jobs were added to the payrolls of Falls Church City. As a result of these new jobs, the average monthly unemployment rate fell from 3% during the third quarter to 2.8% for October and November. The strong employment climate may help to create demand for home purchases.

Housing Market :

	Q3' 06	Q4' 06	Q1' 07 (Forecast)
Average Price	\$611,100	\$673,400	↑
# Homes on the Market *	99	71	↓
# Homes Sold **	37	41	↔
# New Homes Built	6	3	↔
Avg # of Days on Market	52	77	↑

* Available as of Dec. 31, 2006.

** May not add to total of zip codes.

Data by Zip Codes for Q4 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
22040	\$575,000	-	1	-	37	91.4%
22046	\$695,900	22.80%	38	26.67%	77	89.9%
OTHER	\$295,000	-43.46%	2	-66.67%	117	99.2%

**** % Change of current quarter compared to the same quarter to year ago.