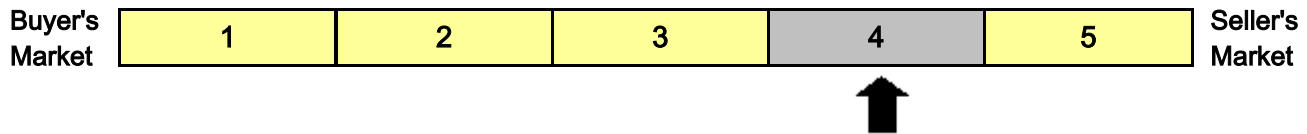


## Arlington County, VA



### Labor Market :

In the first two months of the fourth quarter, 17 jobs were added to the payrolls of Arlington County. As a result of these new jobs, the average monthly unemployment rate fell from 2.3% during the third quarter to 2% for October and November. The strong employment climate may help to create demand for home purchases.

### Housing Market :

	Q3' 06	Q4' 06	Q1' 07 (Forecast)
Average Price	\$513,100	\$547,800	↑
# Homes on the Market *	1,601	1,161	↓
# Homes Sold **	802	696	↔
# New Homes Built	32	33	↔
Avg # of Days on Market	47	54	↑

\* Available as of Dec. 31, 2006.

\*\* May not add to total of zip codes.

### Data by Zip Codes for Q4 2006

Zip Code	Average Price	Price Change ****	Total # Homes Sold (Quarter)	% Change in # Homes Sold ****	Average Days on Market	% of Asking Price (Sold/Original List Price)
22201	\$612,900	3.08%	135	9.76%	51	95.0%
22202	\$439,900	-23.32%	35	-22.22%	37	95.2%
22203	\$450,300	-17.54%	72	10.77%	64	94.1%
22204	\$433,600	-3.52%	132	1.54%	61	94.6%
22205	\$670,500	-9.15%	67	-1.47%	53	94.3%
22206	\$384,400	-9.79%	92	0.00%	48	95.7%
22207	\$773,700	-3.12%	96	-17.24%	58	91.7%
22209	\$582,000	37.72%	43	-10.42%	56	93.4%
22213	\$580,000	-29.15%	24	71.43%	45	97.0%

\*\*\*\* % Change of current quarter compared to the same quarter to year ago.